

Try it before you buy it — drives program policy—60 day trial

This program applies to all SINAMICS G120 Family Drives up to 25 hp

1. The Siemens Drive and Motion Consultant (DMC) must work with the distributor and/or customer to complete the attached Application form to provide the Drives department of DF MC a written description of the customer's application, clearly outlining their expectations for the product. Normal period is 60 days.
2. The Drive and Motion Consultant should e-mail the form to a member of the Channel Support Team at DF MC.
3. The Drive and Motion Consultant must review this document and either agree or disagree as to what can be reasonably expected from the drive(s).
4. Once approved, Sales is to obtain a Purchase Order from the customer for the "Test/Trial" drive(s).
5. The "Test/Trial" drive must remain in the continental United States during the testing process.
6. Customer will apply the Siemens drive into their application and test the product for up to 60 days. The Siemens Sales Engineer or DMC must assist the customer in startup and train the customer in the product's proper use.
7. During the test, the Siemens Sales Engineer is to keep the Drives department of DF MC informed on drive status and performance.
8. If the drive works successfully in the application, the customer is expected to keep the drive and pay for it. In the event that the customer keeps the drive for more than 60 days, Siemens will invoice for the full amount of the drive(s).
9. During the 60-day trial period, if the customer is dissatisfied with the drive's performance, it may be returned to Siemens. In this case, the customer will be asked to fill out the attached Test Evaluation Report so we can evaluate the performance at the drive's factory compared to the customer's expectations.
10. If the drive is returned damaged, the customer will be responsible for the repair cost to restore the drive into "as shipped" condition. If the drive is damaged beyond repair, the customer will be invoiced at full value.



Print form



Application Form

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End-customer name

Phone number

Drive application description

Customer expectation

Drive PO

Order date

Drive description

Drive PN

Sales engineer

Sales office

Distributor involved

Distributor location



Evaluation Form

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End-customer name

Drive PO

Phone number

Drive application description update *(If anything changed from original application)*

Customer evaluation

Requester information

Name

Title

Date